



**A COACH BRINGS
EXPERIENCE AND EXPERTISE.
LET SMC COACH
YOUR INVESTMENTS.**

With one of the most diverse range of financial services, SMC is your one-stop destination catering to the financial needs of corporate, institutional, HNI and retail clients. Achieve your financial goals with its award winning research.

Indian Growth Story

- ✓ India is world's largest democracy with a stable government. This means confidence and continuity for the policies and its implementations.
- ✓ As per the latest economic survey, Indian GDP is expected to grow at 9.2% in 2021-22 and 8-8.5 % in 2022-23 & is expected to grow between 8-10 % thereafter.
- ✓ Indian economy is expected to grow to US\$ 5 trillion by 2026-27 and US\$10 trillion by 2033-34 as compared to current around US\$ 3 trillion.
- ✓ According to the Department for Promotion of Industry and Internal Trade (DPIIT), FDI equity inflow in India stood at US\$ 58.37 billion in FY 2021 an increase of 22% . Q1 FY22 US\$ 17.57 Bn.
- ✓ As of December , 2021, forex reserves of India has increased to US\$ 635.08 billion , 5th highest in the world . It is more than 13 months of India's merchandise import & also more than long term external debt of the country. CAD is less than 1.3% of GDP.
- ✓ Big ticket reforms namely GST –" One Nation One Tax " have been a driving force for the economy and showing record collection month on month. The collections for Jan 2022 of US\$ 18.73 bn (INR 1.4 lakh crore) was the highest ever since the new regime was introduced.

Indian Growth Story

- ✓ Central Bank i.e RBI Repo rate is at 4% which is one of the lowest ever, which would further boost the economy.
- ✓ Big focus on Exports, Domestic Manufacturing “make in India” , infrastructure, agriculture, creation of jobs & rural development in coming years leading to big boost to the economic growth of India.
- ✓ In this budget the FM has proposed to allocate INR 7.5 lakh crore for Capital expenditure as compared to INR 5.5 lakh crore last year.
- ✓ Corporate leverages has reduced substantially as companies used the pandemic aggressively to reduce debt on their balance sheet. As per the study ,in last 6 years , the Debt to Equity ratio of top 600 Non financial corporates has come down from 1 time to 0.70 times . This low debt on Balance sheet will create space for next economic up-trend.
- ✓ India start-up ecosystem is now the 3rd largest after US & China. India has seen the birth of 42 unicorns (start-ups valued at over US\$1 billion) in FY2021. It brings India’s total unicorn count to more than 72.

Indian Growth Story

- ✓ Bullishness in Real estate sector has begun both in terms of volume & prices. Bullishness in housing sector has multiplier effect in the economy
- ✓ Investing in the stock market has become more popular in India since the corona virus outbreak. Total Demat account have grown to 77 million in Nov 2021 from 36 million in March 2019.
- ✓ On October 18, 2021, the Sensex and Nifty reached new highs of 61,766 and 18,477, respectively. The combined market capitalization of BSE stood at USD \$3.70 trillion as on Jan 2022.
- ✓ India is currently no. one, in terms of digital transactions in the world.

Equity as an Asset Class

- ✓ Indian stock markets are one of the most resilient in the world, with SEBI as a strong and proactive regulator.
- ✓ No omnibus investments are allowed for Indian investors. Each investor has to complete their KYC, thereby increasing transparency. Omnibus only allowed for foreign investors.
- ✓ Over the past 42 years, BSE Sensex has given a CAGR of above 16.4% and over the past 20 years, Nifty 50 has given 14.18% CAGR returns. Over the same period Gold gave 12.38% CAGR returns, while Fixed Deposits have given 7.1% average CAGR returns. Clearly Indian Equity has been relatively one of the best performing asset classes during this period.
- ✓ More than 75 percent of the new demat accounts holders are India's young under 30 years of age.
- ✓ More than 75 % of the new demat accounts holders are coming from Tier 2 and Tier 3 cities of India.

Equity as an Asset Class

- ✓ Mutual funds have been one of the front runners in Indian bull run story. The AUM of the Indian MF Industry has to ₹37.73 trillion as on December 31, 2021 which is more than 6 fold increase in a span of 10 years.
- ✓ Exchange Traded Funds have also seen considerable interests from investors as they are easily managed , the managing costs are minimal and have given great returns in the past.
- ✓ The total AUM with ETFs rose to Rs 4.02 lakh crore in Dec 2021 from Rs 50 thousand crore in March 2017
- ✓ During the same period the total number of ETFs have also risen from 63 to 122.
- ✓ Total number of registered Foreign Portfolio Investor stand at 10422 as on 31st Dec 2021

Creating Favorable investing environment for Foreign Investors

✓ **Ease of access**

- A lot of focus on improving and simplifying the FPI regime.
- Time taken for entire registration process is about 30 working days
- **Omnibus** structure allowed for IFSC and NSE and BSE for Individuals and Family offices.

✓ **Investment Opportunities**

- Equity, Derivatives, Currency, Bonds, Debt, Mutual Funds, AIFs etc
- Trading in NSE, BSE, India INX and NSE IFSC
- A lot of FPI clients are venturing out into HFT/Algo/Robo Trading with their seasoned strategies in various products listed on Indian capital markets.

✓ **Taxation**

- There is a clear taxation structure in place for FPIs.
- LTCG 10%, STCG 15% .
- India and Japan have a Double Taxation Avoidance Agreement, under which investors from Japan enjoy favorable rates.

- ✓ **Investment in Equities** - Equity, Equity Derivatives, Currency Derivatives ETFs through Omnibus investment route is allowed for Individuals and Family offices coming through a regulated entity
- ✓ Investments in Mutual Funds, Initial Public Offers, and Portfolio Management Schemes run by SEBI approved Portfolio Managers
- ✓ **Investments in Debt Instruments** - FPIs can also invest in Debt Instruments such as Corporate Debt, Government Securities, and Non-Convertible Debentures .
- ✓ **Ultra Low Latency/ Algorithmic / High Frequency Trading**

To trade in Indian stock markets and also in GIFT city, we offer Ultra Low Latency/ Algorithmic / High Frequency Trading solutions to our FPI clients. We have world class infrastructure and are co-located in all the major exchanges of India.

- ✓ **Investments in International Financial Services Centre (IFSC)**

GIFT City in both the International Exchanges of NSE-IFSC and BSE-INX. USD denominated trading in Index and Stock Derivatives. USD-INR contract is also going to be listed in both the exchanges.

Omnibus investment route is allowed for all the investors and investors looking to explore GIFT city are not required to apply for neither the Indian tax ID (PAN) nor a bank account in GIFT City.

FPI Account Opening Process

	Particulars	Category I	Category II	Indicative Time Frame
1	Registrations	Provide documentation for Permanent Account Number Registration Provide documentation for Designated Depository Participant Registration (Custodian)		8 -15 Days 3 - 5 Days
2	SEBI Fees (US \$) Every block of three years	US \$ 3,000	US \$ 300	
3	Registration done, what next?	<ul style="list-style-type: none"> •Open INR Accounts with a Bank •Open a Custody Account with Custodian •Open a Brokerage Account with Broker 		2 - 4 Days 2 Days 2 -4 Days



Moneywise. Be wise.

SMC Global Securities Ltd.

SMC overview

- ✓ SMC Global Securities Ltd was established in 1994 by founders Mr. Subhash C. Aggarwal and Mr. Mahesh C. Gupta. It is a public traded company with its shares listed on NSE and BSE.
- ✓ Over the years, the company has grown into a diversified financial services company offering brokerage services, investment banking, wealth management, distribution of financial products, financing, insurance broking, clearing & depository services, fixed income securities, financial advisory services to corporates, institutions, high net worth individuals and other retail clients.
- ✓ The company has launched various innovative digital technology-enabled capabilities and best-in-class products and services.
- ✓ Through a strong network of approx. 2,680 Authorized Persons the company's footprint spreads over 550 cities across India.
- ✓ The company is governed by strong board including six independent directors and is run by a highly qualified and experienced management team.
- ✓ SMC has had a consistent growth track record and is well placed to garner a piece of the ever-growing capital markets in India.
- ✓ The company's vision is to be a global organization having a dominant position in financial & investment services through customer centric approach.

SMC At a Glance



95+

Branches Across India
Including 1 in Dubai



Cities Covered
550+



Unique Clients
1,900,000+ with over
6.25 lac Demat Accounts



Clearing & Settlement
trading members
300+



Sub-brokers / Authorised
Persons 2,550+ Network of
Financial Distributors 13,500



Cumulative
AUM/AUA under
Mutual Funds/PMS
INR 31 Bn+



Running SIPs
60,000+



Insurance
Policies sold
746,000+



Insurance Premium
INR 17,360 Mn+



Net D/E
0.53x



NBFC AUM
INR 5,800 Mn +



Ratings: ShortTerm
CARE A1+ & ICRA A1+
Long Term-
ICRA A (STABLE)



Consolidated
Net worth
INR 7,727 Mn







5 Year Revenue CAGR
17.98%



5 Year PAT CAGR
23.64%

Awarded The Best Time And Again



- | | | | | | |
|---|--|--|--|--|---|
| <p>2021
Krishi Awards
Developing The
Retail Segment</p>  | <p>2019
Broking House Non
Agricultural
Commodities of The
Year)</p>  | <p>2019
Premier Depository
Participant in Gold
Category</p>  | <p>2019
Fastest Growing
MFI North in Best
Star MF Online-
BSE</p>  | <p>2018
"Regional
Retail Member
of the Year
(North)"</p>  | <p>2018
Best Fastest
Growing
Commercial
NBFC</p>  |
| <p>2018
Best Financial
Service Provider</p>  | <p>2017
Best Online
Trading
Services Broker</p> | <p>2017
Best Broker wit
In-House
Research In
Bullion Industry</p>  | <p>2017
Krishi Pragati
Awad, 2017</p>  | <p>2017
NBFC of the
year
(Northern
region)</p>  | <p>2017
Commodity
Broker of the
Year</p>  |
| <p>2017
Best Performing
Retail Broker of
Northern Region</p>  | <p>2016
Order of Merit-
Achieving Market
Leadership</p>  | <p>2015
Property Consultant
of the Year -
Residential</p>  | <p>2015
Corporate Broker of
the Year - National</p>  | <p>2014
Best Merchant
Banker – Capital
Restructuring
services</p>  | <p>2015
Best Financial Service
Provider</p>  |
| <p>2015
Best Real Estate
Broker of the year</p>  | <p>2014
Best Commodity
Broking House</p>  | <p>2014
Best Equity Broking
House in Derivatives
Segment</p>  | <p>2014
Best Market Analyst
Award in Commodity
Fundamentals</p>  | <p>2013
Best Equity
Broking House-
Derivative
Segment</p>  | <p>2013
Emerging SME
Investment
Banker</p>  |

Thank You

Ajay Garg (*Director & CEO*)

Ph : +91 9810088761

ajay@smcindiaonline.com